



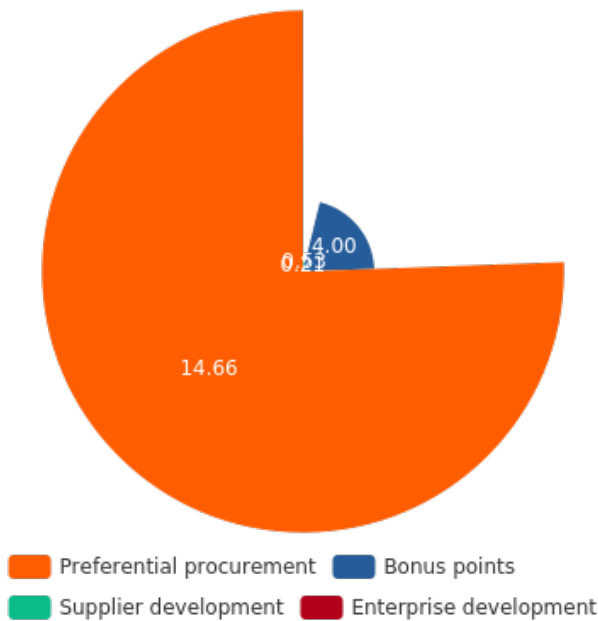
## Scorecard Details

Description	FY 2017	Charter	Revised CoGP
Start Date	01 Jan '17	Size	Large Enterprise
End Date	31 Dec '17	Level	Level 7

## Performance Summary

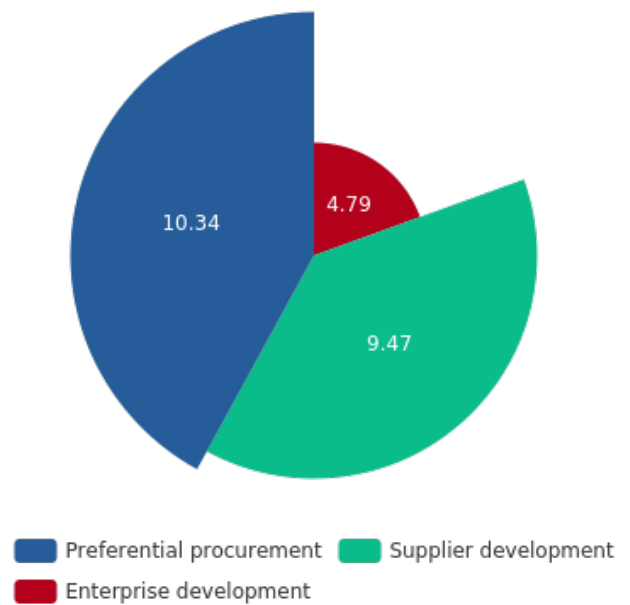
### Best Indicators

by points achieved



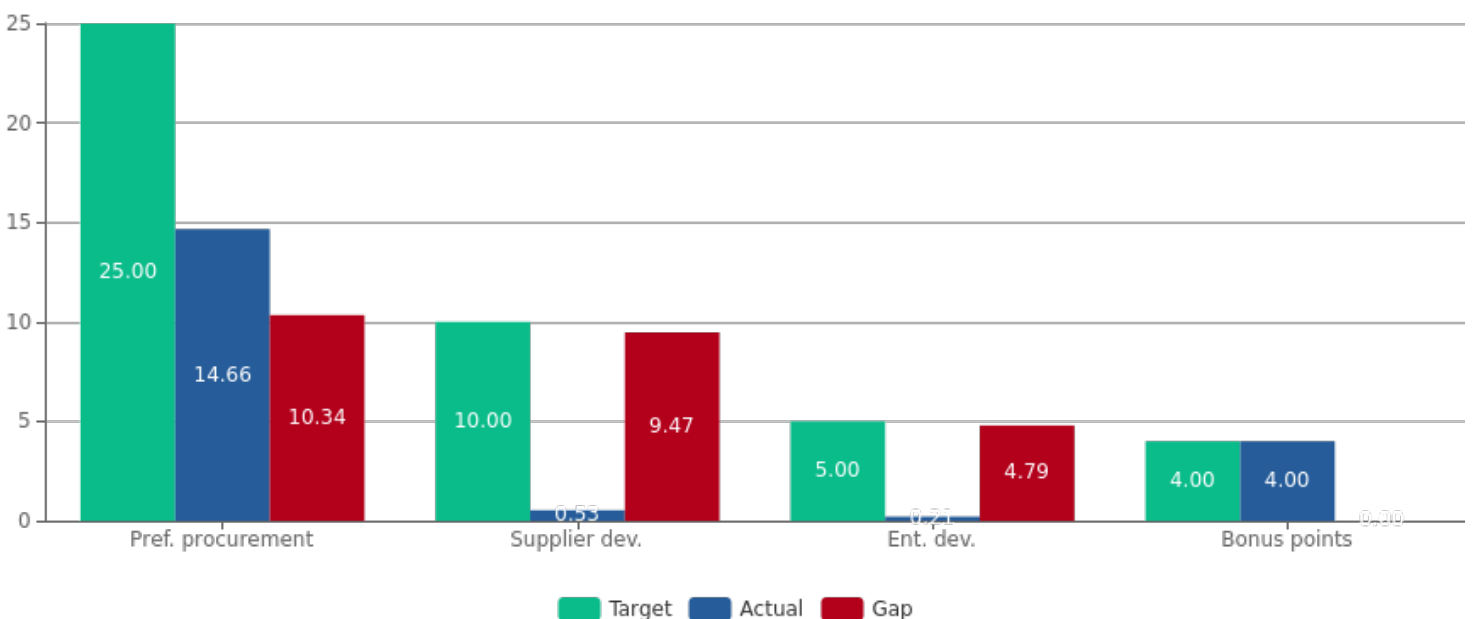
### Worst Indicators

by points missed



## Performance Summary

by target, actual and missed points

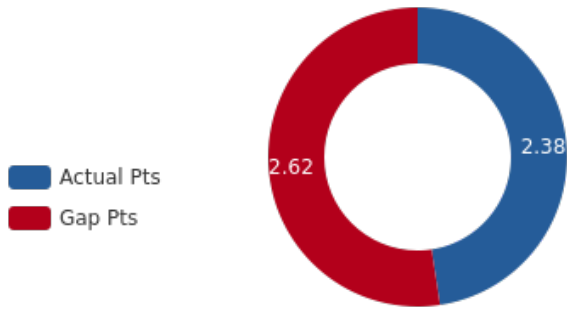


## Summary Enterprise And Supplier Development Scorecard

	Max	Actual	Gap
<b>Preferential procurement</b>			
Spend on empowering suppliers	5	2.38	2.62
Spend on QSE empowering suppliers	3	0.28	2.72
Spend on EME suppliers	4	4	0
Spend on empowering suppliers with at least 51% black ownership	9	4.00	5.00
Spend on empowering suppliers with greater than 30% black female ownership	4	4	0
<b>Supplier development</b>			
Annual value of all SD contributions	10	0.53	9.47
<b>Enterprise development</b>			
Annual value of ED contributions	5	0.21	4.79
<b>Bonus points</b>			
Spend on designated group suppliers with at least 51% black ownership	2	2	0
Graduation of ED beneficiaries to SD beneficiaries	1	1	0
Jobs created as a result of ED and SD initiatives	1	1	0
<b>Total</b>	<b>40</b>	<b>19.40</b>	<b>24.60</b>

Spend on empowering suppliers

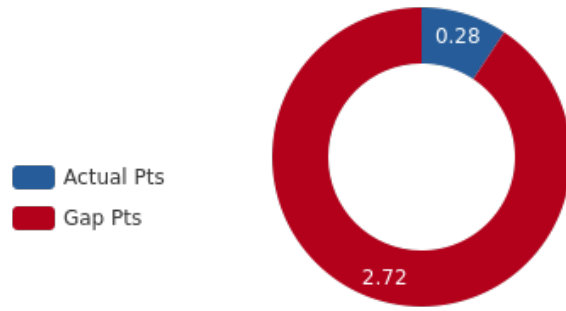
Preferential procurement



	Max	Actual	Gap
Points	5	2.38	2.62
Percent	80.00%	38.05%	41.95%
Total measured procurement spend	R 319m	R 319m	R 319m
Spend on empowering suppliers	R 255m	R 121m	R 134m

Spend on QSE empowering suppliers

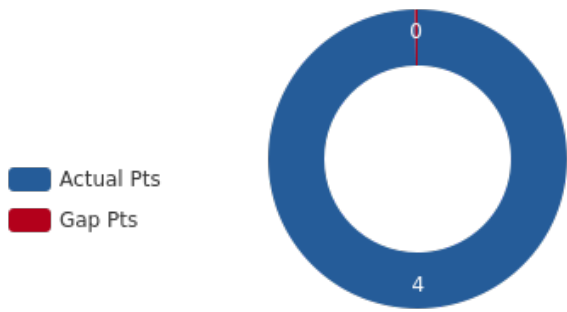
Preferential procurement



	Max	Actual	Gap
Points	3	0.28	2.72
Percent	15.00%	1.41%	13.59%
Total measured procurement spend	R 319m	R 319m	R 319m
Spend on QSE's based on B-BBEE levels	R 47.9m	R 4.5m	R 43.4m

Spend on EME suppliers

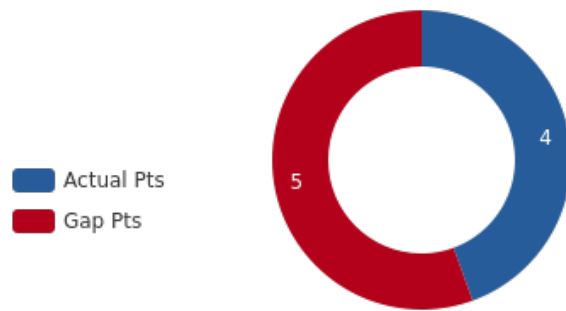
Preferential procurement



	Max	Actual	Gap
Points	4	4	0
Percent	15.00%	24.88%	0.00%
Total measured procurement spend	R 319m	R 319m	R 319m
Spend on EME suppliers	R 47.9m	R 79.4m	R 0.00

Spend on empowering suppliers with at least 51% black ownership

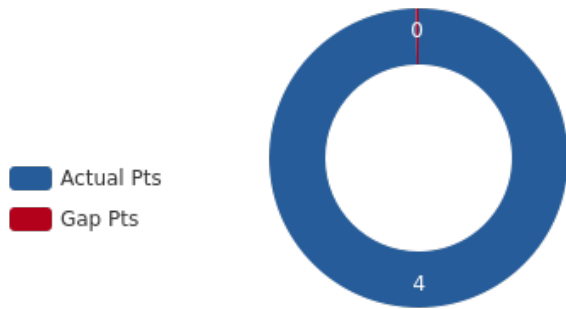
Preferential procurement



	Max	Actual	Gap
Points	9	4.00	5.00
Percent	40.00%	17.79%	22.21%
Total measured procurement spend	R 319m	R 319m	R 319m
Spend on black owned suppliers	R 128m	R 56.8m	R 70.9m

### Spend on empowering suppliers with greater than 30% black female ownership

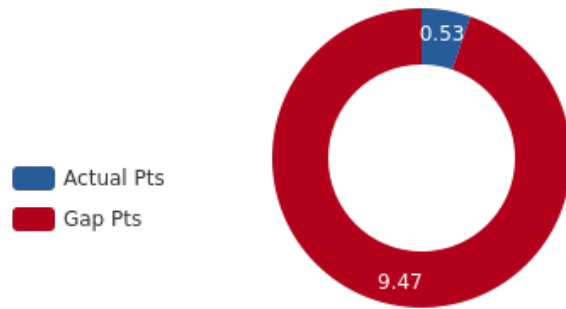
Preferential procurement



	Max	Actual	Gap
Points	4	4	0
Percent	12.00%	14.59%	0.00%
Total measured procurement spend	R 319m	R 319m	R 319m
Spend on black female owned suppliers	R 38.3m	R 46.6m	R 0.00

### Annual value of all SD contributions

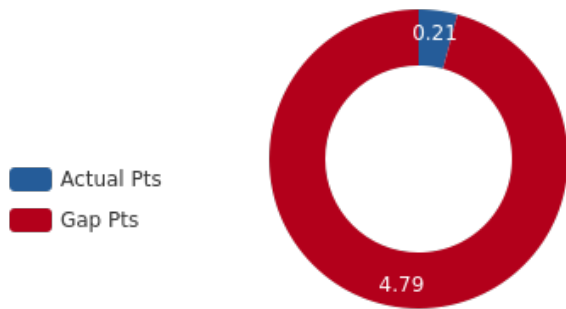
Supplier development



	Max	Actual	Gap
Points	10	0.53	9.47
Percent	2.00%	0.11%	1.89%
Net profit after tax	R 78.5m	R 78.5m	R 78.5m
Total SD contributions	R 1.57m	R 83k	R 1.49m

### Annual value of ED contributions

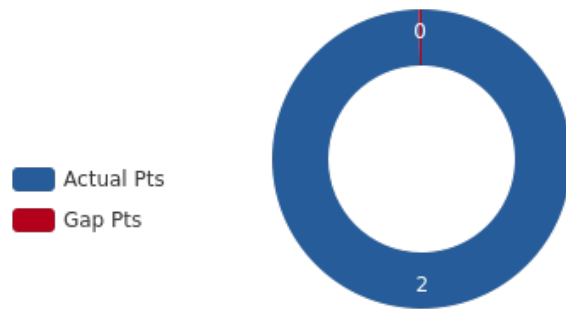
Enterprise development



	Max	Actual	Gap
Points	5	0.21	4.79
Percent	1.00%	0.04%	0.96%
Net profit after tax	R 78.5m	R 78.5m	R 78.5m
Total ED contributions	R 785k	R 32.6k	R 752k

### Spend on designated group suppliers with at least 51% black ownership

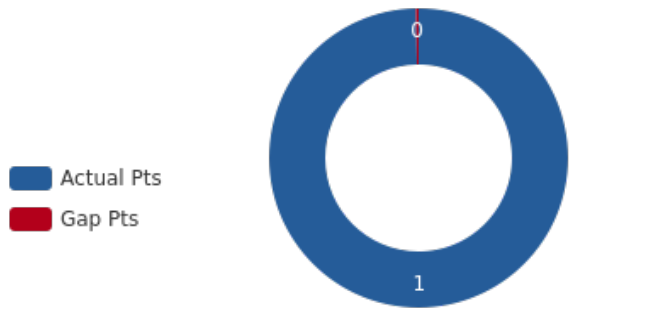
Bonus points



	Max	Actual	Gap
Points	2	2	0
Percent	2.00%	5.83%	0.00%
Total measured procurement spend	R 319m	R 319m	R 319m
Spend on black designated group suppliers	R 6.38m	R 18.6m	R 0.00

## Graduation of ED beneficiaries to SD beneficiaries

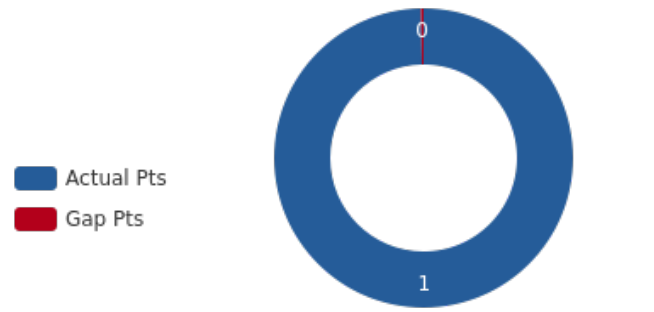
Bonus points



	Max	Actual	Gap
Points	1	1	0
Percent	100.00%	100.00%	0.00%

## Jobs created as a result of ED and SD initiatives

Bonus points



	Max	Actual	Gap
Points	1	1	0
Percent	100.00%	100.00%	0.00%

## Detailed Gap Margin

	Target			Actual			Gap			Gap Margin
	%	Amount	Pts	%	Amount	Pts	%	Amount	Pts	
Preferential procurement										
Spend on empowering suppliers	80.00%	R 255m	5.00	38.05%	R 121m	2.38	41.95%	R 134m	2.62	
Spend on QSE empowering suppliers	15.00%	R 47.9m	3.00	1.41%	R 4.5m	0.28	13.59%	R 43.4m	2.72	
Spend on EME suppliers	15.00%	R 47.9m	4.00	24.88%	R 79.4m	4.00	-9.88%	-R 31.5m	0.00	
Spend on empowering suppliers with at least 51% black ownership	40.00%	R 128m	9.00	17.79%	R 56.8m	4.00	22.21%	R 70.9m	5.00	
Spend on empowering suppliers with greater than 30% black female ownership	12.00%	R 38.3m	4.00	14.59%	R 46.6m	4.00	-2.59%	-R 8.28m	0.00	
Supplier development										
Annual value of all SD contributions	2.00%	R 1.57m	10.00	0.11%	R 83k	0.53	1.89%	R 1.49m	9.47	
Enterprise development										
Annual value of ED contributions	1.00%	R 785k	5.00	0.04%	R 32.6k	0.21	0.96%	R 752k	4.79	
Bonus points										
Spend on designated group suppliers with at least 51% black ownership	2.00%	R 6.38m	2.00	5.83%	R 18.6m	2.00	-3.83%	-R 12.2m	0.00	
Graduation of ED beneficiaries to SD beneficiaries	100.00%	Yes	1.00	100.00%	Yes	1.00	0.00%	No	0.00	
Jobs created as a result of ED and SD initiatives	100.00%	Yes	1.00	100.00%	Yes	1.00	0.00%	No	0.00	

## Enterprise And Supplier Development Data Summary

	Amount
Preferential Procurement	
Total Measured Procurement Spend	R 319,059,879.01
Spend on empowering suppliers	R 121,409,719.40
Spend on QSE suppliers	R 4,500,891.44
Spend on EME suppliers	R 79,367,236.69
Spend on black owned suppliers	R 56,772,983.24
Spend on black female owned suppliers	R 46,564,695.82
Spend on black owned, designated group suppliers	R 18,614,365.35
Supplier Development	
Annual value of SD contributions	R 82,950.00
Enterprise Development	
Annual value of ED contributions	R 32,600.00

# End of Report

*For Craies Johannesburg*

## Report Details

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